



We make WiFi. Better.



Edgewater Wireless Systems Inc.
Annual General Meeting

April 24, 2019

The Fine Print

Forward looking statements [disclaimer](#)

Certain statements in this Investor Presentation may constitute "forward-looking" statements which involve known and unknown risks, uncertainties and other factors which may cause the actual results, revenue recognition, performance or achievements of Edgewater Wireless Systems Inc. ("EWSI"), or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. When used in this Investor Presentation, such statements use such words as "will", "expect" or "plan" and other similar terminology. These statements reflect EWSI's current expectations regarding future events and operating performance and speak only as of the date of this Investor Presentation. Forward-looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking statements, including, but not limited to, the factors discussed below. Although the forward-looking statements contained in this Investor Presentation are based upon what management of EWSI believes are reasonable assumptions, EWSI cannot assure investors that actual results will be consistent with these forward-looking statements. These forward-looking statements are made as of the date of this Investor Presentation and are expressly qualified in their entirety by this cautionary statement. Subject to applicable securities laws, EWSI will not assume any obligation to update or revise them to reflect new events or circumstances.

In particular, this Investor Presentation contains forward-looking statements pertaining to the following:

- proliferation of wireless devices;
- demand for bandwidth by users of wireless devices;
- future demands on existing infrastructure;
- increased Wi-Fi access point market size;
- wireless infrastructure investment; the development plans of EWSI;
- competitive advantages;
- business prospects and opportunities;
- dependence on personnel; and
- expectations regarding market prices and costs

- With respect to forward-looking statements contained in this Investor Presentation, EWSI has made assumptions regarding, among other things:
- the impact of increasing competition;
- and scope and pace of development of the market for Wi-Fi access points.

EWSI's actual results could differ materially from those anticipated in these forward-looking statements as a result of the risk factors set forth below:

- EWSI's limited history;
- EWSI's negative operating cash flow;
- key-man and liability insurance, uninsurable risks;
- future financing requirements;
- dependence on limited products;
- the company's willingness to recognize revenue on purchase orders;
- patent protection;
- governmental and regulatory requirements;
- currency exposure; competition.

The forward-looking statements contained in this Investor Presentation are expressly qualified by this cautionary statement. Except as required under applicable securities laws, EWSI does not undertake or assume any obligation to publicly update or revise any forward-looking statements.



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Corporate Overview

April 24, 2019

539%

www.edgewaterwireless.com

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- Edgewater growth rate: FY'18 vs FY'19 year to date
- Context: [2018 Startup 50](#) fastest growing companies in Canada

Strategic Engagements

Validations and Growth



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Thought Leadership

Edgewater Wireless – at the forefront



Strong proof points & validation of our approach

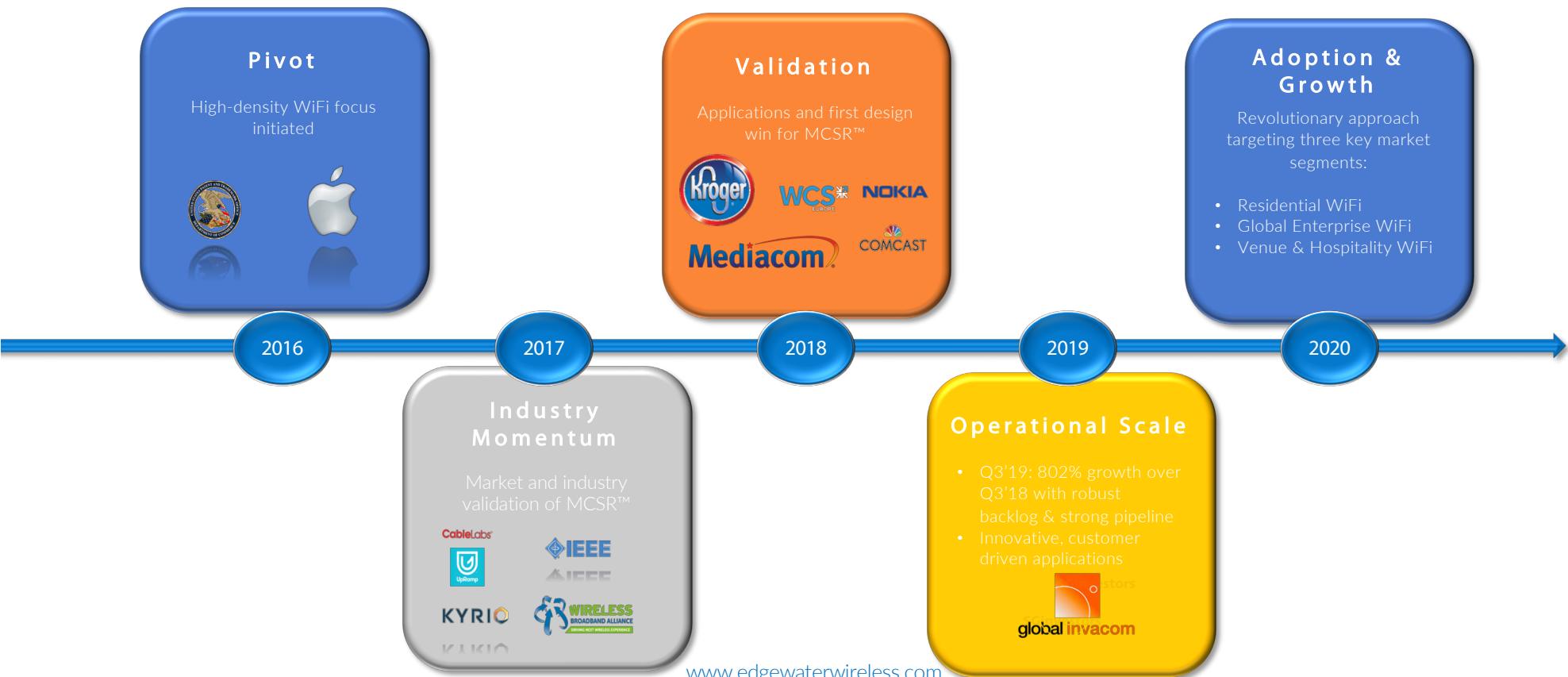
- ✓ 5G Offload at WBA with Nokia & Comcast
- ✓ Broadcast WiFi with Global Invacom, BBC and UE Space Agency
- ✓ Thought leadership webinar series
- ✓ Growing patent portfolio

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Edgewater Wireless

Building Momentum



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Addressable Wi-Fi Markets

Verticals – Increasing density of WiFi devices

✓ Residential



\$14.2B

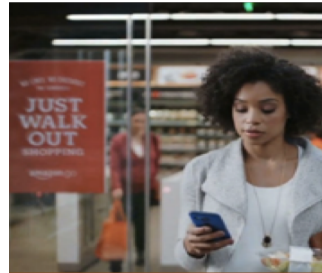
Global market

\$3.9 B

in the USA

27 Million Comcast
(Home)
24 Million Charter

✓ Enterprise



\$5.8 Billion

Enterprise WiFi Market

2.2 Million Comcast
1.4 Million Charter

✓ Venues



\$3 Billion

Stadium, Concert and
Public Spaces WiFi
Market

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Driving success

Building a platform for success

- ✓ Applications powered by our MCSR™
- ✓ Residential applications
- ✓ Design-ins (6-12 months)

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Edgewater Wireless

We Make WiFi. Better



Key Customers



Innovator In High-Density
WiFi Solutions &
Technology

Entrenched in the Cable
Industry



25+ Patents In Our Core
Technology

Multi-Channel Single
Radio (MCSR) WiFi Silicon
& Solutions

\$60M+ Invested In
Technology
Innovation



TSXV: YFI
OTCQB: KPIFF
Market Cap: \$16M



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